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**Onstream Media Corp. (ONSM – NASDAQ)**

Sector: Technology

Industry: Business Software & Services

**Objective: Mergers & Acquisitions, Market Support, Strategic Partnerships & Joint Ventures, New Contacts**

**Price as of 6/13/07 \$2.57**

**Market and Trading Data**

Market Capitalization (M)	\$102.50
Enterprise Value (M)	\$97.85
Shares Outstanding (000s)	39,885
Float (000s)	20,300
Avg. Volume (10 day trailing)	620,793
Avg. Volume (3 month trailing)	507,183
Institutional Ownership (%)	4.70
Insider Ownership (%)	5.81

**Balance Sheet Data (000s) From Last 10-Q / 10-K**

Cash	\$7,210
Net Current Assets	\$7,231
Current Ratio	3.879
Long-term Debt	\$45
Total Debt to Capital Ratio	0

**P&L Data (000s) Mar '07 Dec '06 Sep '06 Jun '06**

Revenues	2,065	2,175	2,290	2,317
Gross Profit	1,239	1,333	1,398	1,473
Operating Profit	(2,513)	(1,512)	(1,331)	(1,433)
Net Profit	(8,039)	(3,487)	(861)	(1,179)
EPS	(0.29)	(0.21)	(0.06)	(0.08)

**Margin Analysis (%)**

Gross Margin	60.0	61.3	61.0	63.6
Operating Margin	(121.7)	(69.5)	(58.1)	(61.8)
Net Margin	(389.3)	(160.3)	(37.6)	(50.9)

**Company Contact Information**

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**IR Contact Information**

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**Company Description**

Founded in 1993, Onstream Media Corporation is an online service provider of live and on-demand, digital media communications and applications. The Company's pioneering Digital Media Services Platform (DMSP) provides its customers with the necessary tools for audio conferencing, webcasting, web conferencing, and "webinars" as well as managing digital assets, publishing content on the Internet in various files and formats, and establishing e-commerce storefronts to transact business online. All of Onstream Media's services are focused on increasing productivity and revenues, and reducing capital expenditures and operational costs for any organization in an affordable and highly secure environment.

**Strategic Business Plan**

The most comprehensive online rich media services provider, Onstream Media is the Internet's first total solutions provider for all aspects of live and on-demand rich media communications, including webcasting, webconferencing, content publishing, and digital asset management. As a result, 78% of the Fortune 100 CEOs and CFOs and almost half of the Fortune 1000 companies have used Onstream Media's services. Select Onstream Media customers include: AOL, AAA, AXA Equitable Life Insurance Company, Bonnier, Disney, Deutsche Bank, eBay, Thomson Financial/CBBN, PR Newswire, Qwest, MGM, Televisa, and the U.S. Government. Onstream's strategic business plan is to continue to expand the Company's sales and marketing activities and to identify synergistic as well as strategic business and technology opportunities.

**Recent Developments**

- Onstream Media recently announced it has signed an agreement to provide a full suite of digital media services to help power Bonnier Corporation's new social networking and online community-building initiative for all of its more than 40 leading magazine brands.
- The Company also recently announced its acquisitions of Infinite Conferencing and Auction Video and Auction Video Japan as another strategic step in providing a complete range of enabling, turnkey technologies for Onstream's clients to facilitate "video on the web" and Internet-based conferencing applications.
- Onstream Media recently issued guidance for the third and fourth quarters of fiscal year 2007. By the fourth quarter of Onstream's fiscal year, due to internally generated growth coupled with a full quarter of contribution from the acquisition of Infinite Conferencing, Onstream expects to achieve quarterly revenues in excess of \$4.0 million – an increase of approximately 75% over the comparable quarter of the prior year.

1 Year Price - ONSM

